



Administration and Operations Committee Report

To: The Chair and Members of the Administration and Operations Committee
From: Ian Lawrence, Environmental Services Technologist
Date: February 17, 2026
Report #: RPT-0043-26
Subject: Award of OPS-RFT-25-21 Sanitary and Storm Sewer system Flushing and CCTV Inspection
Purpose: For Approval

Recommendation

That OPS-RFT-25-21 Sanitary and Storm Sewer System Flushing and CCTV Inspection be awarded to Aquaflow Technology Inc. for a three (3) year term (2026, 2027, 2028) with total unit price of \$25.20 for an approximate value of \$717,385.00 (excluding HST).

Strategic Plan Priority

Strategic Priority 5 - Environmental Sustainability and Climate Action

Impacts and Mitigation

Social Impacts

The cleaning (flushing) and Closed-Circuit Television (CCTV) inspections of sanitary and storm sewers are required to support compliance and to ensure that residents of the County of Brant (the County) have access to reliable sanitary and stormwater linear infrastructure. These operations are managed in a way that contributes to a healthy and sustainable community.

Environmental Impacts

The County's obligations related to wastewater and stormwater infrastructure are defined by provincial regulatory frameworks and any applicable linear infrastructure approvals governed by the Ministry of the Environment, Conservation and Parks (MECP). By following these requirements, the County maintains a proactive maintenance and inspection program that supports the protection of the natural environment and our surface water and groundwater resources.

Economic Impacts

The selected bid represents a competitive and fiscally responsible option, balancing cost with quality of service. There are currently sufficient funds available in the 2026 Operations

Budget(s) to award OPS-RFT-25-21 for 2026 and funds will be included in the 2027 and 2028 budgets accordingly.

Report

Background

The County is responsible for operating and maintaining its sanitary and storm sewer networks. To date, two (2) full cycles of the six (6) year sanitary sewer flushing and CCTV inspection program have been completed. The County is now undertaking a comprehensive flushing and CCTV inspection of the entire storm sewer system, anticipated to be completed within three (3) to four (4) years, after which a ten (10) year rotational program will be established. These proactive inspection programs are essential for sustaining levels of service, mitigating blockages and overflows, documenting asset condition, and guiding both maintenance activities, asset management and long-term financial planning.

The County issued OPS-RFT-25-21 on November 20, 2025.

The services provided to the County under this RFT are for a three (3) year term (2026, 2027, 2028) with the potential for three (3) one (1) year extensions (2029, 2030, 2031).

The Request for Tender (RFT) closed on January 13, 2026, and the evaluation period was conducted from January 13 to January 23, 2026.

Analysis

A total of twelve (12) bids were received in response to OPS-RFT-25-21. One (1) bid was not evaluated due to an error by the bidder.

Eleven (11) bids submitted were evaluated in accordance with the County of Brant Purchasing By-law No. 87-22. Aquaflow Technology Inc. received the highest evaluation.

The following table summarizes the bids received based on total unit price (section 1):

Company	Tender Total Unit Price Section 1 (excluding HST)
Badger Daylighting Limited Partnership, by its general partner Badger Infrastructure Ltd.	Non-Compliant
Plumbing Dunn Right Ltd.	Did not meet requirements
Aquaflow Technology Inc.	\$25.20
Bob Robinson & Son Construction	\$35.55
Tunnel Vision Trenchless Services Inc.	\$43.48
Nieltech Services Ltd.	\$50.39
McGillivray Trenchless (2017) Limited	\$70.95

Capital Sewer Services Inc.	\$80.80
Pipetek Infrastructure Services Inc.	\$126.75
Wessuc Inc.	\$143.85
Aqua Tech Solutions Inc.	\$156.30
Great Lakes Sewer Services Ltd.	\$277.11

Summary and Recommendations

The County has completed a competitive procurement process to secure sanitary and storm sewer flushing and CCTV inspection services. The recommended proponent, Aquaflow Technology Inc., has demonstrated through their submission the capacity to meet all technical and regulatory requirements while offering a cost-effective option. Staff recommend that OPS-RFT-25-21 be awarded to Aquaflow Technology Inc., based on their tender submittal with total unit price of \$25.20 for an approximate value of \$717,385.00 (excluding HST) for a three (3) year term (2026, 2027, 2028).

Attachments

None.

Reviewed By

M. D'Hondt, Solid Waste / Wastewater Operations Manager
A. Bazzard, Director of Environmental Services
D. Mellor, General Manager of Operations

Copied To

H. Mifflin, Director of Finance, Treasurer
H. Bailey, Manager of Budgets and Long-Term Financial Planning
L.L. Rouse, Purchaser
M. Free, Solid Waste/Wastewater Technologist
S. Tweedle, Environmental Services Technologist
M. Maxwell, Director of Engineering and Infrastructure Planning
M. Eby, Director of Infrastructure and Asset Management
G. Demers, Director of Roads
M. Connor, Manager of Communications, Operations

By-law and/or Agreement

By-law Required	No
Agreement(s) or other documents to be signed by Mayor and /or Clerk	No