



Administration and Operations Committee Report

To: To the Chair and Members of the Administration and Operations Committee
From: Darren Watson, Fire Chief
Date: July 15, 2025
Report #: RPT-0229-25
Subject: CPS-RFP-25-05 Award – St George Pumper Apparatus (Unit #371)
Purpose: For Approval

Recommendation

Whereas the 2025 capital budget includes \$925,000 for a replacement pumper apparatus for the St George Fire Station (Unit 371);

And whereas through CPS-RFP-25-05 – Request for Proposal for One (1) Custom Fire Pumper Truck (Unit #371), Dependable Emergency Vehicles provided a price of \$952,611 (HST excluded) for a stock 2025 pumper and scored second in allocated points for a compliant bid in which four suppliers submitted five proposals;

Be it hereby resolved that CPS-RFP-25-05 – Request for Proposal for One (1) Custom Fire Pumper Truck (Unit #371) be awarded to Dependable Emergency Vehicles for the price of \$952,611 (HST excluded);

And that the additional amount of \$44,377 required for this purchase be funded from Fire Capital Reserve.

Executive Summary

The 2025 capital budget includes funding for the replacement of Unit 371. The 2025 capital budget forecast includes funding needed for the purchase of Unit 371.

Current market conditions are causing significant supply chain issues and anticipated price increases that will affect the acquisition of fire apparatus in a timely and cost-effective manner.

Through CPS-RFP-25-05, Dependable Emergency Vehicles provided a price of \$952,611 (HST excluded) and scored second in allocated points for a compliant bid in which four suppliers submitted proposals. The bid that scored highest was also from Dependable Emergency Vehicles however it was for a 2024 model. Accordingly, staff is recommending that CPS-RFP-25-05 be awarded to Dependable Emergency Vehicles to replace Unit 371 and that the additional amount of \$44,377 required for full purchase of Unit 371 be funded from the Fire Capital Reserve.

Strategic Plan Priority

Strategic Priority 4 - Reliable Infrastructure

Strategic Priority 5 – Healthy, Safe and Engaged Citizens

Strategic Priority 6 – Stable and Responsive Governance

Impacts and Mitigation

Social Impacts

Investment in emergency services assets to ensure apparatus and equipment are modern, in excellent working order, and include up to date technology supports effective and efficient emergency response to our community.

Environmental Impacts

None.

Economic Impacts

Effective emergency response supports the protection and preservation of life and property across the municipality, minimizing the effects of economic losses from fires and other emergencies.

Report

Background

Unit 371 is an American LaFrance and was placed into County service in 2005. Under National Fire Protection Association Standards NFPA 1901 and 1912, apparatus replacement is necessary to provide emergency responders the appropriate resources to ensure that service delivery is maintained to industry best practice standards.

In accordance with the Fire Underwriters Survey recommendations, after 20 years of service, the existing Unit 371 will be taken out of service. This unit will be prepared to be sold then sent to auction for disposal.

Current market conditions are causing significant supply chain issues and anticipated price increases that will affect the acquisition of fire apparatus in a timely and cost-effective manner. The 2025 capital budget includes funding for the replacement Unit 371.

CPS-RFP-25-05 – Request for Proposal for One (1) Custom Fire Pumper Truck (Unit #371) was issued on Wednesday, June 11, 2025, and closed Thursday, July 3, 2025, with five proposals received from four vendors.

Analysis

Proposals were reviewed for adherence to specifications, reputation of the manufacturer, delivery time, residual value, and price. The scoring for the submittals is as follows:

All submittals meet and exceed minimum specifications in various areas. Dependable Emergency Vehicles scored higher in delivery time therefore would reduce ongoing repair costs and increase reliability of an aging front line pumper.

Refer to the chart below for comparison.

| Vendor | Brand | Year | Bid Rank | Costing Points | Total |
|------------------|---------|------|----------|----------------|--------|
| Dependable #1 | Spartan | 2024 | 1 | 50 | 96.5 |
| Dependable #2 | Spartan | 2025 | 2 | 47.981 | 93.981 |
| Fort Garry | HME | 2025 | 3 | 38.732 | 76.232 |
| Darch Fire | E-One | 2026 | 4 | 38.095 | 73.095 |
| Commercial Truck | Pierce | 2027 | 5 | 33.857 | 63.857 |

Summary and Recommendations

Through CPS-RFP-25-05, Dependable Emergency Vehicles provided a price of \$952,611 (HST excluded) for a stock 2025 pumper and scored second in allocated points for a compliant bid in which four suppliers submitted proposals.

Staff is recommending that CPS-RFP-25-05 be awarded to Dependable Emergency Vehicles to replace Unit 371 and that \$44,377, representing the balance of funds required for the full purchase of Unit 371 be funded by the Fire Capital Reserve.

Attachments

None.

Reviewed By

1. Cindy Stevenson, General Manager of Emergency and Protective Services

Copied To

1. Alison Newton, Chief Administrative Officer
2. Heather Mifflin, Director of Finance, Treasurer
3. Heather Bailey, Manager of Budgets and Long-term Financial Planning
4. Laura-Lynn Rouse, Purchaser

By-law and/or Agreement

By-law Required No

Agreement(s) or other documents to be signed by Mayor and /or Clerk No